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ebrary Announces New Distribution Partners in Europe

March 12, 2007 – Palo Alto, CA, USA – ebrary® (www.ebrary.com), a leading provider of eContent services and technology, today announced it has partnered with a number of leading resellers to distribute its subscription and purchase eBook products to libraries throughout Europe. Joining ebrary’s network of global distribution partners are A.B.E. Marketing, Applied Marketing Lda (MARKA), Burgundy Information Services Ltd., Datec-Lavoisier, and Kai-Henning Gerlach Books and Online.

“ebrary’s partnerships with such well-respected companies greatly expand our brand and services in the European market,” said Mohamad Al-Baghdadi, Vice President of International Sales for ebrary.

“Through these new relationships, more libraries have the opportunity to see first-hand how they can build and distribute digital content collections with ebrary, as well as benefit from on-site training and support services.”

“We are very pleased to offer ebrary’s range of authoritative content, flexible acquisition models, and innovative technology to libraries in Portugal,” said M.G. Neves, owner and CEO of MARKA. “With ebrary, we are not just adding another line of products to our business—we are partnering with a company that has been and will continue to be ahead of the field in eBook supply and related technologies.”

About A.B.E. Marketing

(Poland and Ukraine)

A.B.E. Marketing specializes in the import and distribution of publications from all around the world. The company offers its clients the largest collection of scientific and trade books in Eastern Europe, consisting of more than 140,000 titles from over 300 publishers. A.B.E. Marketing also offers over 30,000 scientific and trade journals for subscription, and handles several consortia licenses for online content. In 2005,

A.B.E. Marketing launched the ABE Publishing House, a new branch that translates and produces books in the local language.

Applied Marketing Lda (MARKA)

(Portugal)

A major supplier of professional information products, MARKA has evolved from a being a distributor of McGraw-Hill books and magazines to a company that that represents all the major editors and content distributors. MARKA counts in its client database all the major public and private libraries, university libraries as well as company information/documentation centers. In January 2007 a new “Medical Department” was created dedicated exclusively to supplying information products—in any format or platform—to medical schools, pharmaceutical companies and individual medical personnel.

Burgundy Information Services Ltd

(Eastern Europe)

As representatives for a number of the world’s leading scientific, engineering and medical publishers, Burgundy Information Services Ltd. (formerly AMP Sales & Marketing) has provided quality products and packages to the global learning community for over 15 years. Following the tenets of knowledge, experience, energy, and communication, the company has developed a deep understanding of the needs of both the research community and educational publishers. As consortia sales experts, Burgundy provides the essential link between universities and publishers to create customized content packages for institutions around the world.

Datec-Lavoisier

(France)

Founded in 1995, Datec-Lavoisier (DATEC) is a full-service company that specializes in professional electronic information on CD-ROM and over local area networks (LANs) and the Internet. As the leading French distributor of databases and eBooks, the company now represents more than 350 publishers and aggregators. DATEC’s content offerings span all academic subject areas, with strengths in medicine and pharmacy, environmental safety, economics, data processing, chemistry, and the social sciences, and their customers are mainly academic universities, research centers, and private corporations.

Kai-Henning Gerlach Books & Online

(Germany)

Kai Henning Gerlach Books & Online is a Berlin-based specialized “boutique” for electronic and print resources serving companies, universities, and research institutions. Services include support during selection & acquisition process and on-site user training. For more information, please visit www.gerlach-books.de.

About ebrary (www.ebrary.com)

ebrary® is a leading provider of eContent services and technology. The company helps libraries, publishers, and other organizations disseminate valuable information to end users, while improving end-user research and document interaction.

The company has developed a flexible eContent platform, which customers may use in a number of different, integrated capacities: ebrary customers may purchase or subscribe to eBooks and other content under a variety of pricing and access models, and they may license the ebrary platform to distribute, sell, and market their own content online. All options are delivered using a customizable interface and include the ebrary Reader™ with InfoTools™ software, which enable integration with other resources to provide an economical and efficient way to utilize information.

ebrary currently offers a growing selection of more than 120,000 eBooks and other titles from more than 260 leading publishers and aggregators.

For four consecutive years, ebrary has been named to the EContent 100 list of “companies that matter most” in the digital content industry.

Founded in 1999, ebrary is privately held and is headquartered in Palo Alto, CA, USA.

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